



**STRONG TEAM  
FOR ALL CONNECTIONS**

**KABEL STERNER  
BYK BAYERNKABEL  
MEDI KABEL**

**MADE IN GERMANY**



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WELCOME

**„The Bavarian Association“** MADE IN GERMANY introduces itself:

## **Kabel Sterner GmbH, MEDI Kabel GmbH and ByK Bayern Kabel GmbH**

After many years of partnership-based cooperation between “Kabel Sterner GmbH” and “MEDI Kabel GmbH”, they founded “ByK Bayern Kabel GmbH”. So the company-network “The Bavarian Association” was created.

The companies have different orientations as well as different product focuses and are legally and economically independent.

Consequently our costumers have access to MEDI Kabel’s trade relations with their high-performing distribution- and procurement logistics and/or the possibility to initiate the development and production of cables directly with the producing companies Kabel Sterner and ByK Bayern Kabel.

This enables us to offer our customers benefits like competitive prices through annual frame-orders, reduction of storage- and logistic costs, optimized lead times, shorter reaction times, etc.

Due to decades of experience in cable production, distribution- and procurement logistic we can ensure that our costumers receive the highest possible quality and an optimal service.

**Following the principle:  
“A strong team for all connections”!**





Kabel Sterner GmbH / Gaimersheim near Ingolstadt

**„Connect cables and quality“ since 1991**

**Kabel Sterner GmbH is a family-run medium-sized business that has been producing cables and wires according to customer specification since 1991. We are located in Gaimersheim near Ingolstadt.** Based on many years of experience with customized solutions in connection with DIN ISO 9001 and DIN ISO 14001 we are able to ensure the highest-possible stable quality to our customers.

Our product portfolio reaches from near-standard wires, special cables -60°C to +125°C in flat and round construction with or without UL/cUL and single wires to complex combination cables with tubes and strain relief elements.

Especially flat cables are used in many applications in which round cables reach their limits – for example elevator suspension cables, garland cables, drag chain cables or twin cables.

**Our production capabilities:**

**Cross diameters:**

0,04mm<sup>2</sup> - 120mm<sup>2</sup> (max. 50mm<sup>2</sup> for flat cables)

**Insulation:**

PVC, PE, PA, PP, TPE-E, TPE-V/O, FRNC, PUR ...

**Our services:**

- Direct contact persons in sales department
- on-site support by our technical sales team with field-service
- wide-ranging product portfolio with high manufacturing depth
- product development in consultation with the customer
- delivery in Germany within 24 hours/ early delivery
- stockpiling service for frame orders
- disposition reminders
- consignment service
- Kanban service
- Packaging service for air- and seafreight
- Cutting service
- Product analysis service
- In-house exhibition service
- On-time deliveries worldwide







GRAFENAU

ByK Bayern Kabel GmbH / Grafenau

**„Performance through innovation and competence!“ since 25 years**

**ByK Bayern Kabel GmbH is a successful medium-sized business that is active worldwide. We are located in Grafenau in the Bavarian Forest.**

We are offering a product portfolio from single wires to complex hybrid wires.

ByK Bayern Kabel GmbH (former Arvo Kabel) is constructing and producing standard wires as well as customized cable solutions for various application areas for more than 25 years.

We offer highest flexibility through short decision-paths and are able to respond to customer wishes fast and uncomplicated.

Through intelligent logistic (Kanban, stockpiling) our goods are available at all times.

Our highly motivated and qualified employees in office-and field-service are ensuring a fast and reliable consultation on the phone or on-site.

Due to a cost effective production we are able to offer competitive prices combined with a high quality standard that is examined and fulfilled according to ISO 9001.

**Our production capabilities:**

**Cross diameters:**

0,05mm<sup>2</sup> - 10 mm<sup>2</sup>/ UL AWG 30 – AWG 10

**Insulation:**

PVC, PE, PP, PET-E (Hytrel ®), PUR, HFR und mPPE

**Our services:**

- Wide-ranging product range
- Product-development
- Standard-near products
- Special cables according to customer requirements
- Product testing
- Intelligent logistics
- Customer support by our sales team or field-service
- Kanban service
- Stockpiling of produced goods
- On-time deliveries worldwide





WALDKRAIBURG

MEDI Kabel GmbH / Waldkraiburg

„FullService and comprehensive technical knowhow“

Everything from a single source

MEDI Kabel is one of the leading suppliers of cables and wires on a top quality level. Due to our location near the metropolis region Munich, combined with our modern warehouse- and logistics systems as well as a highly motivated and qualified team, we are able to offer our costumers many economical and infrastructural advantages:

- Wide-ranging technical know-how
- Unique wide-ranging product portfolio with on stock availability of standard and special wires and cables.
- We are dedicated to the service concept: customer-orientated and thorough work
- Packaging units regardless of supplier packaging units can be spooled in our own rewinding department. This enables us to offer small and medium quantities as well
- Fast and flexible coverage of costumers demands through stockpiling service and frame-orders
- Disposition service with short lead times, optimal time bridging and stable material supply
- Just-in-time delivery directly to your production
- Worldwide delivery

With our **technical full-service** we are taking care of qualified and reliable consultation, project planning, feasibility-checks, construction, realization and documentation. If the standards are not fitting for your project we can develop and construct a **customized cable solution** for your requirements. Because of projects in various branches we accomplished a unique and wide-ranged know-how. We design the suitable wire for your application, including the required documentation and accompany the project from product development until it is ready for serial-production.

Our **technical customer advisors** are always personally contactable and can already offer initial information on the phone what enables a comfortable buying process that suits customer needs.

**Quality and quality-assurance** enjoy the highest priority at our company. Due to extended examinations we are able to ensure the compliance of the wires to their strictly specified characteristics which are checked as soon as we receive the goods in our warehouse.



## Our product-diversity



shielding braids / grounding straps



audio cables / video cables



elevator suspension cables



BUS cables



battery cables / ground cables



data cables



single conductors



flat cables



installation and communication cables



flat ribbon cables



cable systems (cable testers)



duct cables / TV cables / pull cables / push cables



crane systems / conveyance systems



coaxial cables



combination cables



LAN cables



LWL cables



cables for rail vehicles



measuring cables



robot cables



tubes



drag chain cables



weld cables



servo cables / encoder cables



sensor cables



control cables



spiral cables



supply cables



Many products are available with approvals.



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**KABEL STERNER**  
**BYK BAYERNKABEL**  
**MEDI KABEL**



**Kabel Sterner**  
Kabel und Qualität verbinden!

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